Corporate Practice Group

Representative M&A Transactions



Corporate Practice Group Overview

MERGERS, ACQUISITIONS & PRIVATE EQUITY

HOW WE WORK

We focus on results. We work to get the deal done without ever losing focus on our clients' goals. We strive to be strategic partners, and pride ourselves on providing practical advice, innovative solutions, market knowledge and unparalleled client service. We collaborate with our clients and their other advisors.

We are committed to adding value and efficiency to any transaction. We utilize the deep experience of our attorneys and our other practice groups to ensure transactions are completed on our client's schedule and terms.

Our ability to effectively manage the legal concerns that arise in any transaction is a result of our adherence to providing timely, focused, practical and effective solutions.

OUR CLIENTS INCLUDE

Financial Sponsors, including private equity funds, independent sponsors, search funds and selffunded searchers.

Privately-Held Companies, including PE-owned, founder-owned and family-owned companies and professional service firms.

Strategic Acquirers, including public and privately-held companies making strategic acquisitions.

Family Offices, High-Net Worth Individuals and Private Investors.

FOR MORE INFORMATION

View all of our professionals in the Corporate & Securities Practice Group.



REPRESENTATIVE TRANSACTIONS

REPRESENTED PRIVATE EQUITY SPONSOR

\$90MM Acquisition

Represented a private equity sponsor in a platform acquisition of an industrial packaging company.



REPRESENTED PRIVATE EQUITY SPONSOR

\$12MM Acquisition

Represented a private equity sponsor in the platform acquisition of a manufacturer of souvenir products.



REPRESENTED BUYER

\$30MM Acquisition

Represented a strategic buyer in its acquisition of a software-as-a-service (SaaS) company in the insurance industry.



REPRESENTED SELLER

\$49MM Sale

Represented the seller group of an at-home ventilator supply company to a private equity fund.



REPRESENTED PRIVATE EQUITY SPONSOR

\$67MM Acquisition

Represented a private equity sponsor in the acquisition of a precision machined components business from a private equity fund.



REPRESENTED **BUYER**

\$34MM Acquisition

Represented a cornerbead company manufacturing drywall corner trims a complete line of paper faced nail-on and tape-on profiles.



REPRESENTED **BUYER**

\$12MM Acquisition

Represented an independent sponsor in the acquisition of a consumer services software matching company.



REPRESENTED **SELLERS**

\$47.3MM Sale

Represented the founders of a healthcare systems software company to a private equity fund.



REPRESENTED PRIVATE EQUITY SPONSOR

\$60MM Add-On Acquisition

Represented a private equity sponsor in an add-on acquisition of a plastics compounding company.



REPRESENTED BUYER

\$28.5MM Acquisition

Represented one of the largest value-add distributors of highquality K-12 school furniture and equipment in the U.S. with an extensive product offering, and consultative, design, and installation services.



REPRESENTED SELLER

\$335MM Sale

Represented the founder of a custom heater, sensor, and control systems manufacturer in the sale of the company to a strategic buyer, including a pre-closing restructuring.



REPRESENTED **SELLER**

\$47MM Sale

Represented the seller of a home services business to a private equity fund.



REPRESENTED PRIVATE EQUITY SPONSOR

\$14MM Acquisition

Represented a private equity fund in the acquisition of a custom stone design, fabrication, and installation business from the founder.



REPRESENTED BUYER

\$173.2MM Acquisition

Represented a strategic buyer in its acquisition of a manufacturer of aseptic beverages.



REPRESENTED SELLER

\$108.5MM Sale

Represented the founder of a custom metal fabrication and finishing business to a private equity fund.



REPRESENTED SELLER

\$30MM Sale

Represented a private equity firm seller in the sale of a healthcare software company.





REPRESENTATIVE TRANSACTIONS

REPRESENTED SELLER

\$25MM Sale

Represented a seller in its sale of a software company to a private equity buyer.



REPRESENTED SELLER

\$72MM Sale

Represented an electrical distributor in its sale to one of the largest electrical distributors in the U.S.



REPRESENTED SELLER

\$10MM Sale

Represented a seller in its sale of an API-based fax services company to a strategic buyer.



REPRESENTED FUNDER

\$38MM Acquisition

Represented litigation funder acquiring an interest in an existing portfolio of commercial litigation finance investments from another litigation funder in the secondaries market.



REPRESENTED SELLER

\$621MM Sale

Represented the owners of a global food ingredients and flavoring company in the sale of membership interests.



REPRESENTED SELLER

\$57MM Sale

Represented an independent investment management firm in the sale of its management company to a leading investor in registered investment advisory firms.



REPRESENTED SELLER

\$1.5MM Transaction

Represented a distributor of flooring, flooring installation products, and supplies in its sale to a strategic buyer.



REPRESENTED FUNDER

\$20MM Commitment

Represented litigation funders committing capital to the monetization campaign of a patent owner.



REPRESENTED SELLER

\$90MM Sale

Represented an electrical distributor in its sale to an affiliate of a private equity firm.



REPRESENTED SELLER

\$30MM Sale

Represented a seller in its sale of a software-as-aservice (SaaS) company in the real estate services sector to a strategic buyer.



REPRESENTED SELLER

\$87MM Sale

Represented an independent tax and business advisory firm in the sale of its tax consultancy firm to a leading advisory CPA firm.



REPRESENTED FUNDER

\$78MM Investment

Represented litigation funder acquiring an advanced stage litigation finance investment from an institutional investor in the secondaries market.



REPRESENTED SELLER

\$89MM Sale

Represented a familyowned food packaging business in its sale to a private equity fund.



REPRESENTED SELLER

\$10MM Sale

Represented the seller of a trucking logistics company.



REPRESENTED FUNDER

\$50MM Portfolio Financing

Represented litigation funders investing in a commercial litigation portfolio of an AmLaw 50 law firm's continuent fee matters.



REPRESENTED TRUSTEE

\$110MM Acquisition

Represented the trustee of an ESOP Trust of a company that acquired another ESOPowned company.





REPRESENTATIVE TRANSACTIONS

REPRESENTED ACCOUNTING FIRM

\$156MM Acquisition

Represented an East Coastbased accounting firm in a combination with two firms operating as separate legal entities in an advisory and attest alternative practice structure.



REPRESENTED ACCOUNTING FIRM

\$875MM Acquisition

Represented an accounting advisory firm in its sale of a majority stake to two financial buyers.



REPRESENTED OWNERS

\$52MM Sale

Represented the client that provides support services and assisted living facilities for people with disabilities in a sale to an ESOP.



REPRESENTED BUYER

22 Acquisitions

Represented a top 10 insurance broker in its acquisitions of retail and wholesale brokers. MGAs and TPAs.



REPRESENTED **ACCOUNTING FIRM**

\$70MM Acquisition

Represented an accounting firm in an acquisition.



REPRESENTED **ESOP TRUSTEE**

\$37.5MM Acquisition

Represented the trustee of a newly formed ESOP which was created to purchase 100% of the stock of a vertically integrated cannabis business.



REPRESENTED **BUYER**

\$100MM Acquisition

Represented a top 10 insurance broker in the acquisition of a retail and wholesale brokerage.



REPRESENTED **SELLER**

\$140MM Sale

Represented one of the largest independent insurance and financial services agencies in the Midwest in its sale to a private equity-backed strategic buyer.



REPRESENTED ACCOUNTING FIRM

\$30MM Acquisition

Represented an East Coastbased accounting firm in a combination with two firms operating as separate legal entities in an advisory and attest alternative practice structure.



REPRESENTED ESOP TRUSTEE

\$66MM Acquisition

Represented ESOP trustee in an ESOP acquisition of a woman-owned company that supplies propane in Southern California.



REPRESENTED BUYER

\$71MM Acquisition

Represented a top 10 insurance broker in the acquisition of a retail brokerage and MGA.



REPRESENTED **SELLER**

\$35MM Sale

Represented a managing general agency focused on commercial lines, personal lines and transportation business in its sale to a leading distributor of specialty insurance products and services.



REPRESENTED ACCOUNTING FIRM

\$15MM Acquisition

Represented a Midwest-based accounting firm in a combination with two firms operating as separate legal entities in an advisory and attest alternative practice structure.



REPRESENTED ESOP TRUSTEE

\$38MM Acquisition

Represented ESOP trustee in a \$38M ESOP acquisition of a leading office services company.



REPRESENTED BUYER

\$25MM Acquisition

Represented a top 20 insurance broker in the acquisition of a retail brokerage and TPA.



REPRESENTED SELLER

\$96MM Sale

Represented an excess and surplus lines underwriting management company in its sale to a privately held brokerage and risk management firm.



